



**CITY OF WAUWATOSA**  
**BUDGET AND FINANCE COMMITTEE**  
**MINUTES • JUNE 10, 2014**

**Regular Meeting****Committee Room #2****7:00 PM**

7725 West North Avenue, Wauwatosa, WI 53213

PRESENT: Alds. Roznowski, Tilleson, Walz-Chojnacki, Kofroth, Dubinski, McBride, Moldenhauer, Wilke - 8

ALSO PRESENT: Mr. Archambo, City Administrator; Mr. Ruggini, Finance Director; Fire Chief Ugaste; Ms. Enders, Development Director; Mr. Kesner, City Attorney; Mr. Summerfield, Deputy Treasurer; Asst. Fire Chief Erke, Police Capt. Sharpee; Ms. Aldana, HR Director/Asst. City Attorney

Ald. Roznowski as Chair called the meeting to order at 7:00 p.m.

**BUDGET AND FINANCE COMMITTEE ITEMS**

1. Memo from the Fire Chief requesting approval for advance purchase of radio replacement equipment for Police and Fire

The Committee reviewed a memo from the Fire Chief requesting approval for advance purchase of radio replacement equipment for the Police and Fire Departments for a total cost of \$523,461.50.

Asst. Fire Chief Erke explained that this purchase, the replacement of portable and mobile radios, was originally intended to be budgeted for in 2015. Motorola has offered a substantial savings (65% discount), however, if the purchase is made by June 15, 2014. The City will save about \$101,500 if the Departments combine on the purchase now. The current radios were purchased in 2001. The FCC is performing an update of P25 narrow banding and is changing to a digital format.

Capt. Sharpee concurred that the purchase makes great financial sense now, inasmuch as this is a 5-year project. (The Police Department's purchase was originally intended for 2018.) The Department is not looking to purchase any accessories at this time, but will build those requests into future budgets. Milwaukee County is changing over from an analog format to a digital format for radios and 2017 is the targeted 'live' date. The purchase now will enable the Department to have the appropriate infrastructure in place when the change-over occurs.

Mr. Ruggini added that Waukesha County had initially negotiated the deep discount with Motorola; it was subsequently made available to Milwaukee County, who made it available to the municipalities. The 50% discount on the radios, coupled with the additional 15% discount through June 15 means that the City can save about \$500 per radio. Individual radios will now cost \$1200. Radios in the Police Department that are digital-capable will not be replaced at present.

Next year's capital budget had \$500,000 for the Fire Department's part of the purchase, and \$285,000 allocated in the 2018 capital budget for the Police Department purchase. Because of the deep discount, however, the overall cost is below the bondable threshold (\$5,000 per item). Therefore, a cash option (fund balance in the capital fund) will be used. This radio project will continue to show up in future budgets as an expense, as the City, in effect, is loaning itself money it will pay back. This will require swapping property tax funding with a yet-to-be-determined bond-eligible project that is currently funded with property tax levy. Mr. Ruggini added that this temporary decrease in the fund balance will limit flexibility somewhat, but the savings to be realized offset that short-term situation. Mr. Ruggini also noted that Milwaukee County was able to negotiate an extended warranty (18 months) so testing can be done on the digital system, when live.

In response to a query, Mr. Ruggini explained that the item was not bid because the price they are receiving is

better than the state contract's price for a similar radio. The City has used Motorola radios for many years with very good results. Every other area community that was contacted is likewise taking advantage of this discounted price. Mr. Archambo added that the state contract is competitively bid and this satisfies the city's bidding requirement. The state contract is used, for example for the purchase of salt and squad cars. In this instance, the price the City is getting is \$600 less per radio than the state contract price.

Responding to Ald. Moldenhauer's question, Capt. Sharpee stated that there will not be a maintenance agreement, but funds are budgeted for repairs as needed. The current equipment, however, has proven to be extremely durable. Mr. Archambo added that staff is cautious not to enter into arrangements offering low costs up front, followed by high maintenance expenses, and avoids situations with proprietary elements that limit the City's options.

In addressing questions about the 2017 deadline, Capt. Sharpee explained that the new digital system will combine Milwaukee and Waukesha Counties under a joint system. While the system is projected to be finished in 2015, it is anticipated that it will take much longer for all agencies to come on board. Both systems will run simultaneously at first.

Several committee members spoke highly of Motorola equipment that they've used in their regular jobs.

It was moved by Ald. Tilleson, seconded by Ald. Dubinski to recommend the advance purchase of replacement radio equipment for the Police and Fire Departments to Council for approval. -8

<b>RESULT:</b>	<b>RECOMMENDED FOR APPROVAL [UNANIMOUS] Next: 6/17/2014 7:30 PM</b>
<b>TO:</b>	Common Council
<b>MOVER:</b>	Joel Tilleson, Alderman
<b>SECONDER:</b>	John Dubinski, Alderman
<b>AYES:</b>	Moldenhauer, Roznowski, Dubinski, Walz-Chojnacki, McBride, Tilleson, Wilke, Kofroth

2. Memo from the Deputy Treasurer proposing an ordinance amendment to Section 9.04.020 of the Wauwatosa Municipal Code to create a pet licensing late fee amnesty period

The Committee reviewed a memo from the Deputy Treasurer proposing an ordinance amendment to Section 9.04.020 of the Wauwatosa Municipal Code to create a pet licensing late fee amnesty period.

Mr. Summerfield explained that he is the City's Board representative for MADACC (Milwaukee Area Domestic Animal Control Commission), an intergovernmental agency composed of the County's 19 municipalities. MADACC is proposing the pet licensing amnesty period to occur in July, which is traditionally a slow month for pet licensing. Pet licensing typically concludes on March 31 of each year, and a late fee is incurred after that date. The proposed ordinance change will allow the Finance Director, or his designee, to declare periods of amnesty to coincide with MADACC'S amnesty initiatives. While pet-licensing is a small revenue source - about \$15,000 annually - any additional monies collected can offset the annual \$50,000 membership fee that the City pays to MADACC.

It was moved by Ald. Walz-Chojnacki, seconded by Ald. Kofroth to recommends the ordinance amendment creating a late fee amnesty period to Council for introduction. --

Ald. Kofroth suggested that another option may be elimination of the late fee, and the licensing of pets on a more year-round basis.

Mr. Summerfield responded that this amnesty period may be a good test of Ald. Kofroth's suggestion, to see whether licensing might occur year-round if no late fee were imposed. Mr. Summerfield was unsure of MADACC's intentions when the late fee was originally instituted in the 1990's. He added that most people pay the licensing fee in December and January when they are paying their taxes; perhaps this is the reason for the current March 31 licensing deadline.

Ald. McBride observed that an amnesty period might seem like a licensing 'sale' to some people; perhaps it will encourage compliance in that respect.

Ald. Moldenhauer added that since it is impossible to track when people acquire pets during the year, it may be more difficult to administer a licensing program that has no deadlines.

Vote on motion, Ayes 8

<b>RESULT:</b>	<b>RECOMMENDED FOR INTRODUCTION [UNANIMOUS] Next: 6/17/2014 7:30 PM</b>
<b>TO:</b>	Common Council
<b>MOVER:</b>	Gregory Walz-Chojnacki, Alderman
<b>SECONDER:</b>	Jason Kofroth, Alderman
<b>AYES:</b>	Moldenhauer, Roznowski, Dubinski, Walz-Chojnacki, McBride, Tilleson, Wilke, Kofroth

### 3. Recommendation by the City Administrator and Mayor to appoint Shannon Krause to the position of City Assessor

Ms. Aldana reported that the firm of Voorhees Associates was retained to assist the City in its search for an assessor after Steve Miner's departure in January. The process has yielded a favorable candidate, Shannon Krause, who is the current assessor for the City of West Bend. The position description was designed to be very flexible and cast a wide net because this is a position that typically draws from a narrow candidate pool. Special emphasis was placed on candidates with a strong GIS/technical background.

Six candidates were invited for interviews before a panel comprised of Messrs. Archambo, Kesner, and Deputy Assessor Lenski, Ms. Aldana, and the Waukesha assessor. Two individuals were invited back for a second interview; one declined that invitation. This individual was from out of state and decided not to relocate.

The interview panel is very pleased with the recommended candidate, who also had meetings with the Mayor. Locally, Ms. Krause is very well thought of in the assessment field and is the past president of the Wisconsin Association of Assessing Officers.

The City of West Bend has approximately the same number of parcels as the City of Wauwatosa, although the 'mix' is different; Wauwatosa has many more complex commercial properties. Ms. Krause has been involved in complex litigation, however, and is familiar with many of the same individuals who routinely deal with assessment issues in Wauwatosa. Ms. Aldana added that complex assessment situations, such as Mayfair Mall, were discussed with all candidates. Inasmuch as this is a unique property, few assessors will have had experience assessing such a property. The former assessor was in a similar situation when he accepted the position of Wauwatosa's Assessor some years ago. Ms. Krause, however, has several resources and professional affiliations on which she can draw for assistance and will learn and grow.

Procedurally, Mr. Archambo explained, he has made his candidate recommendation to the Mayor, who makes her recommendation to the Common Council, who will make the appointment. This meeting is considered the first reading and final appointment is expected to take place on June 17 at the Common Council meeting.

Ms. Aldana added that as the City works on culture change and leadership development, Ms. Krause will be a

positive influence in both areas. It is expected she will work well with the experienced assessing staff. The Department is in the final stages of a software conversion that is mostly complete; Ms. Krause also brings experience in this area to Wauwatosa. Her starting salary will be \$90,000. The Civil Service Commission has been involved in the hiring process and has concluded its work.

It was moved by Ald. McBride, seconded by Ald. Tilleson to recommend to Council the appointment of Shannon Krause to the position of City Assessor. --

Committee members were pleased to see that Ms. Krause had long tenure in her previous positions. The question was raised why she was interested in this position. Mr. Archambo explained that with limited opportunities for advancement in a narrow field, this particular opening piqued Ms. Krause's interest, even though she was not actively looking to leave West Bend. Responding to a query, Mr. Archambo stated that the candidate has conducted multiple reassessments in West Bend and had opted for a three-year cycle there. He added that she is very willing to speak directly to the public about the reassessment process in an effort to increase the public's understanding.

Vote on motion, Ayes 8.

<b>RESULT:</b>	<b>RECOMMENDED FOR APPROVAL [UNANIMOUS] Next: 6/17/2014 7:30 PM</b>
<b>TO:</b>	Common Council
<b>MOVER:</b>	Dennis McBride, Alderman
<b>SECONDER:</b>	Joel Tilleson, Alderman
<b>AYES:</b>	Moldenhauer, Roznowski, Dubinski, Walz-Chojnacki, McBride, Tilleson, Wilke, Kofroth

- Continued discussion and memo from the Development Director regarding a proposal to change the amount of economic development grant money returned to Reserve "Class B" Liquor license applicants

This item was first considered by the Legislation & Licensing Committee on February 25, 2014. At that meeting, staff was directed to return to Committee with suggested recommendations for criteria to use in determining whether all or part of an economic development grant should be returned to an applicant who had applied for both a Reserve "Class B" Liquor license and an economic development grant.

The item was discussed again on April 29, 2014 and the Development Director was then directed to compile an analysis of Reserve licenses over the last ten years, including square footage, business name, and average revenue per year.

The Committee reviewed a memo from the Development Director which summarized the data requested on April 29, 2014, excluding average revenue. The information on the revenue was limited and not available on all outlets.

The City has a total of 28 Reserve "Class B" liquor licenses; 11 are unissued at present. Reserve licenses have been issued since 2006, when the last of the City's 45 regular "Class B" liquor licenses was issued. The list of Reserve licenses shows a mix of both large national chains, and small, local establishments.

The Committee discussed the appropriateness of developing criteria for the return of grant money, as well as what that criteria ought to include. Absent solid standards, perhaps the process should remain as it is, with a full refund of the grant money, less the license fee. In reviewing the data provided by Ms. Enders, the Committee noted that the square footage of establishments holding Reserve licenses did not show any consistent pattern that could be used as a criterion.

Committee members all agreed that establishments' names appear on the Reserve list who deserved to receive the grant money back; as well, there are establishments whose financial standing is such that an automatic return of grant money upon request is harder to justify. For some applicants, the \$10,000 fee associated with Reserve "Class B" liquor licenses is a significant amount of money. Return of all or a portion in the form of a grant could be applied to business improvements. For other applicants, money is much less of an issue. It was noted that any grant funds that may be retained - if the policy is amended - could be applied to a variety of projects such as the façade improvement program, bike/pedestrian amenity improvements, etc. Inasmuch as several liquor license applications are anticipated in the coming months Committee members agreed that this issue ought to be resolved soon.

Considerable discussion continued on possible criteria. The point was made that requiring the submission of some basic financial information about an applicant could help demonstrate the need - or lack thereof - for grant money. In response to a question, Mr. Ruggini stated that if none of the economic development grant money were returned on the 11 remaining Reserve licenses (once issued), the revenue would be \$110,000. It was noted that just a portion of the grant money could also be retained. Perhaps applicants seeking the return of the Reserve fee could be required to demonstrate how they will advance particular city policies.

Concern was expressed that this discussion was looking at these dollars as a funding vehicle for one program or another. If a complicated process is created, will some potential applicants be inclined to look elsewhere to locate their establishment where the procedure is simpler? The City has enjoyed a good balance of large/small, local/national businesses to date. Both are needed, and desirable. Will applicants tend to avoid Wauwatosa if another community's process is easier?

Ms. Enders noted that two Regular (no \$10,000 fee) "Class B" liquor licenses recently became available and were issued to the next two qualified applicants. In response to a query about establishing criteria for issuance of any kind of license, Mr. Kesner urged caution, noting the state statutes sets forth specific qualifications, but does not provide for criteria beyond that. Issuance is on a first come, first served basis. He added that financial information that may be submitted to the Assessor's office for assessment purposes is confidential and cannot be used for other reasons. Mr. Ruggini noted that financial information could, however, be requested as part of an economic grant refund application. Mr. Archambo stated that the Community Development Authority is going to be working on the issue of grant criteria for other programs the City administers.

Ald. Dubinski suggested perhaps one criterion for a grant refund could be a demonstrated hardship such as a large mortgage, a high interest rate on a loan, extensive remodeling expenses, or being a start-up business. Ald. Walz-Chojnacki concurred, likening it to the 'but-for' analysis performed when creation of a business improvement district is contemplated.

Mr. Kesner agreed that grants can be given based upon need, and that an application for the refund of the economic development grant monies can be tied to compliance with certain requirements. He suggested that a committee could review each refund application on its merits.

It was moved by Ald. Dubinski, seconded by Ald. Tilleson to direct staff to draft a set of criteria against which applications for refund of the economic development grants associated with the Reserve "Class B" Liquor License can be compared, and refund decisions can be made based upon those criteria, and to draft necessary amendments to the ordinance governing those grants to reflect this action. -8

Discussion turned again to the use of these funds, should be policy be changed. Support was expressed for applying the funds to the grant façade program, to bike/pedestrian projects, and other healthy initiatives. It was agreed that allocation decisions can be made with more specificity once the criteria are established, and once guidelines determine whether all or a percent of a grant may be returned to an applicant. This separate issue can begin to be addressed by developing a list of potential allocation options.

<b>RESULT:</b>	<b>REFERRED [UNANIMOUS]</b>	<b>Next: 6/24/2014 7:00 PM</b>
<b>TO:</b>	Budget and Finance Committee	
<b>MOVER:</b>	John Dubinski, Alderman	
<b>SECONDER:</b>	Joel Tilleson, Alderman	
<b>AYES:</b>	Moldenhauer, Roznowski, Dubinski, Walz-Chojnacki, McBride, Tilleson, Wilke, Kofroth	

5. Vouchers

It was moved by Ald. Moldenhauer, seconded by Ald. Dubinski that each and every voucher be allowed and paid. -8

<b>RESULT:</b>	<b>APPROVED [UNANIMOUS]</b>
<b>MOVER:</b>	James Moldenhauer, Alderman
<b>SECONDER:</b>	John Dubinski, Alderman
<b>AYES:</b>	Moldenhauer, Roznowski, Dubinski, Walz-Chojnacki, McBride, Tilleson, Wilke, Kofroth

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Carla A. Ledesma, CMC, City Clerk

CITY OF WAUWATOSA  
MEMO



To: **Budget and Finance Committee**

From: **Robert Ugaste**

Date: **June 06, 2014**

Subject: **Memo from the Fire Chief requesting approval for advance purchase of radio replacement equipment for Police and Fire**

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**A. Issue**

Advance purchase of radio replacement equipment for Police and Fire.

**B. Background/Options**

The fire department has budgeted \$500,000 in the 2015 capital budget to replace all portable and mobile radios. Due to FCC digital radio mandates our current radios will need to be replaced no later than 2015. Our current radios are over 10 years old and were purchased through grant funding. The fire department purchase will consist of 80 portable radios, 25 mobile radios, and all required accessories.

The police department has budgeted \$285,000 in the 2018 capital budget to purchase 48 portable radios, 42 mobile radios, and all required accessories. In addition, the dispatch center will require upgrades to the dispatching consoles.

These early purchase requests are being made due to a discount program being offered by the radio vendor Motorola. If approved, these early purchases will result in a combined savings of \$101,500.

**C. Fiscal Impact**

The total cost of the recommended purchase is \$523,461.50. The Capital Budget assumed a \$500,000 purchase of radios for the Fire Department in 2015 using bond funds and a \$285,000 purchase of radios for the Police Department in 2018 using property tax levy transferred to the capital budget. Due to the deep discounts offered by Motorola, we will be precluded from using bond funds because the cost of the individual radios fails to meet our fixed asset policy. As a result, in order to make this purchase in 2014, I recommend we use Capital Fund Balance.

The Police Department also set aside \$10,328 in Justice Assistance Grant Funding and will be able to utilize a yet-to-be-determined amount of asset forfeiture proceeds. We would leave the expenditure in the future capital budgets so as to reimburse the capital fund at a later date. This would require swapping property tax funding with a yet-to-be-determined bond-eligible project that is currently funded with property tax levy. The fiscal impact is a temporary reduction in the Capital Fund balance.

Combined discount for police and fire would allow the city to take advantage of a \$101,500.00 discount.

**D. Recommendation**

Staff recommends approval of the radio replacement.

**Dave Feiler**  
11408 W. Lincoln Avenue  
West Allis, WI 53227  
D: 414-546-7625  
C: 262-989-1310  
[dfeiler@baycominc.com](mailto:dfeiler@baycominc.com)

**Wauwatosa Police Department**  
Attn: Tim Sharpee

06/02/2014

**SUBJECT: APX7500 Consolette Station 06022014**

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING:  
**EQUIPMENT DETAILS AND PRICING**

QTY	MODEL AND DESCRIPTION	UNIT PRICE	TOTAL PRICE
8	L30URS9PW1AN / APX7500 Consolette	\$1,990.00	\$15,920.00
8	G806 / Astro Digital CAI	\$257.50	\$2,060.00
8	G51 / SmartZone Operation	\$750.00	\$6,000.00
8	G361 / P25 Trunking Sftwr	\$150.00	\$1,200.00
8	L999 / Front Panel / O5 Head	\$394.50	\$3,156.00
1	W382 / Desk Microphone	\$135.20	\$135.20
8	CA1598 / Power Cord US	\$0.00	\$0.00
8	QA001648 / Advanced System Key	\$2.50	\$20.00
8	GA01767 / P25 Radio Authentication	\$50.00	\$400.00
8	Motorola Promotion - Valid until June 16, 2014	-\$500.00	(\$4,000.00)
			\$0.00
	SVC03SVC0123D / Template Charge	\$613.35	\$0.00
	SVC03SVC0123D / programming / MKE	\$59.00	\$0.00
	SVC03SVC0123D / programming / WAUK	\$59.00	\$0.00
			\$0.00
		EQUIPMENT COST:	\$24,891.20
		SHIPPING:	\$0.00
		SALES TAX:	\$0.00
		<b>PURCHASE PRICE:</b>	<b>\$24,891.20</b>

Payment With Order: NET 10 Days  
Quotation Good for 30 Days.

**Approved By:**

Your Signature Is An Agreement To Purchase And An Acceptance Of The Above Terms  
All of the information listed on this proposal is confidential and proprietary information.  
**If You Have Any Questions Please Contact Dave Feiler at 262-989-1310  
or 414-546-7625**

Signature: \_\_\_\_\_

Date: \_\_\_\_\_



Dave Feiler  
11408 W. Lincoln Avenue  
West Allis, WI 53227  
D: 414-546-7625  
C: 262-989-1310  
[dfeiler@baycominc.com](mailto:dfeiler@baycominc.com)

Wauwatosa Police Department  
Attn: Tim Sharpee

05/28/2014

**SUBJECT: APX6500 O5 Head - Remote Mount Mobile Radio / 05282014**

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING:  
**EQUIPMENT DETAILS AND PRICING**

QTY	MODEL AND DESCRIPTION	UNIT PRICE	TOTAL PRICE
42	M25URS9PW1 N / Motorola APX6500 Mobile Radio	\$949.50	\$39,879.00
42	G806 / Astro Digital CAI	\$257.50	\$10,815.00
42	G51 / SmartZone Operation	\$600.00	\$25,200.00
42	G361 / P25 Trunking Sftwr	\$150.00	\$6,300.00
42	G67 / Remote Mount Configuration	\$148.50	\$6,237.00
42	G442 / O5 Control head	\$216.00	\$9,072.00
42	G444 / Control Head Sftwr		\$0.00
42	G335 / Unity Gain Antenna	\$7.00	\$294.00
42	W22 / Palm Microphone	\$36.00	\$1,512.00
42	W432 / 13W Auxiliary Speaker	\$35.75	\$1,501.50
42	QA001648 / Advanced System Key	\$2.50	\$105.00
42	GA01767 / P25 Radio Authentication	\$50.00	\$2,100.00
42	G610 / 10 Meter Control Cable	\$12.50	\$525.00
42	Motorola Promo Through June 15, 2014	-\$500.00	(\$21,000.00)
42	SVC03SVC0115D / programming / MKE	\$59.00	\$2,478.00
42	SVC03SVC0115D / programming / WAUK	\$59.00	\$2,478.00
0	SVC03SVC0123D / Installation - Standard Squad At Baycom	\$340.00	\$0.00 \$0.00

Waukesha County will Invoice \$ 32.40 per Unit	EQUIPMENT COST:	\$87,496.50
	SHIPPING:	\$0.00
	SALES TAX:	\$0.00
<b>Please follow Attached P.O. Instructions</b>	<b>PURCHASE PRICE:</b>	<b>\$87,496.50</b>

Payment With Order: NET 10 Days  
Quotation Good for 30 Days.

**Approved By:**

Your Signature Is An Agreement To Purchase And An Acceptance Of The Above Terms  
All of the information listed on this proposal is confidential and proprietary information.  
**If You Have Any Questions Please Contact Dave Feiler at 262-989-1310  
or 414-546-7625**

Signature: \_\_\_\_\_

Date: \_\_\_\_\_



Dave Feiler  
11408 W. Lincoln Avenue  
West Allis, WI 53227  
D: 414-546-7625  
C: 262-989-1310  
[dfeiler@baycominc.com](mailto:dfeiler@baycominc.com)

Wauwatosa Fire Department  
Attn: Scott Erke  
Attn: Brent Lee  
  
06/03/2014

**SUBJECT: Motorola APX Combined Proposal 06032014 Rev 3**

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING:  
EQUIPMENT DETAILS AND PRICING

QTY	MODEL AND DESCRIPTION	UNIT PRICE	TOTAL PRICE	LIST UNIT PRICE	LIST EXTENDED PRICE
10	H49TGD9PW1AN / APX7000XE Portable Radio	\$1,700.00	\$17,000.00	\$3,400.00	\$34,000.00
10	QA00569 / 7/800 Mhz Primary Band	\$0.00	\$0.00	\$0.00	\$0.00
10	QA00569 / VHF Secondary Band	\$0.00	\$0.00	\$0.00	\$0.00
10	QA00579 / Enable Dual Band	\$500.00	\$5,000.00	\$100.00	\$1,000.00
10	QA00577 / Large Color Display and Full Keypad	\$250.00	\$2,500.00	\$500.00	\$5,000.00
10	Q806 / Astro Digital CAI	\$257.50	\$2,575.00	\$515.00	\$5,150.00
10	H38 / SmartZone Operation	\$750.00	\$7,500.00	\$1,500.00	\$15,000.00
			\$0.00		\$0.00
10	Q361 / P25 9600 Baud Trunking	\$150.00	\$1,500.00	\$300.00	\$3,000.00
10	QA01767 / P25 Radio Authentication	\$50.00	\$500.00	\$100.00	\$1,000.00
10	QA01648 / Advanced System Key - Hardware	\$2.50	\$25.00	\$5.00	\$50.00
10	SVC03SVC0105D / programming / MKE	\$59.00	\$590.00	\$59.00	\$590.00
10	SVC03SVC0105D / programming / WAUK	\$59.00	\$590.00	\$59.00	\$590.00
10	Motorola Promo Pricing through June 15, 2014	-\$500.00	(\$5,000.00)	\$0.00	\$0.00
10	NNTN8203ABLK XE Mic - Black	\$268.00	\$2,680.00	\$335.00	\$3,350.00
	NNTN4069 / Remote Speaker Mic w/ Audio Jack	\$77.60	\$0.00	\$110.00	\$0.00
14	WPLN7080 / Single Unit Charger	\$100.00	\$1,400.00	\$125.00	\$1,750.00
	NNTN7065B / Multi Unit Charger No Display	\$630.40	\$0.00	\$788.00	\$0.00
12	NNTN7624B / Vehicular Charger	\$312.00	\$3,744.00	\$390.00	\$4,680.00
	NNTN8092 / Spare FM/CSA Battery	\$112.00	\$0.00	\$140.00	\$0.00
17	M30TSS9PW1 N / Motorola APX7500 Mobile Radio	\$1,136.00	\$19,312.00	\$2,272.00	\$38,624.00
17	GA00244 / 7/800 Primary Band	\$0.00	\$0.00	\$0.00	\$0.00
17	GA00308 / VHF MP Secondary Band	\$200.00	\$3,400.00	\$400.00	\$6,800.00
17	G806 / Astro Digital CAI	\$257.50	\$4,377.50	\$515.00	\$8,755.00
17	GA00579 / Enable Dual Band Operation	\$300.00	\$5,100.00	\$600.00	\$10,200.00
17	G51 / SmartZone Operation	\$750.00	\$12,750.00	\$1,500.00	\$25,500.00
17	G361 / P25 Trunking Sftwr	\$150.00	\$2,550.00	\$300.00	\$5,100.00
17	G67 / Remote Mount Configuration	\$148.50	\$2,524.50	\$297.00	\$5,049.00
17	G444 / APX 05 Control Head	\$216.00	\$3,672.00	\$432.00	\$7,344.00
17	G444 / Control Head Sftwr	\$0.00	\$0.00	\$0.00	\$0.00
17	G335 / Unity Gain Antenna	\$7.00	\$119.00	\$14.00	\$238.00
17	G299 / Unity Gain VHF Mobile Antenna	\$15.10	\$256.70	\$19.50	\$331.50
17	W22 / Palm Microphone	\$36.00	\$612.00	\$72.00	\$1,224.00
17	W432 / 13W Auxiliary Speaker	\$35.75	\$607.75	\$71.50	\$1,215.50
17	QA001648 / Advanced System Key	\$2.50	\$42.50	\$5.00	\$85.00
17	GA01767 / P25 Radio Authentication	\$50.00	\$850.00	\$100.00	\$1,700.00
17	G610 / 10 Meter Control Cable	\$12.50	\$212.50	\$25.00	\$425.00
17	Motorola promo Pricing Until June 15, 2014	-\$500.00	(\$8,500.00)	\$0.00	\$0.00
17	SVC03SVC0115D / programming / MKE	\$59.00	\$1,003.00	\$59.00	\$1,003.00
17	SVC03SVC0115D / programming / WAUK	\$59.00	\$1,003.00	\$59.00	\$1,003.00
17	SVC03SVC0115D / programming / WISCOM	\$51.50	\$875.50	\$51.50	\$875.50
17	SVC03SVC0124D / Installation at Tosa FD	\$578.10	\$9,827.70	\$578.10	\$9,827.70
20	H97TGD9PW6AN / APX7000 Portable Radio	\$1,316.00	\$26,320.00	\$2,797.00	\$55,940.00
20	QA00569 / 7/800 Mhz Primary Band	\$0.00	\$0.00	\$0.00	\$0.00
20	QA00569 / VHF Secondary Band	\$0.00	\$0.00	\$0.00	\$0.00
20	QA00579 / Enable Dual Band	\$500.00	\$10,000.00	\$1,000.00	\$20,000.00
20	QA00577 / Large Color Display and Full Keypad	\$250.00	\$5,000.00	\$500.00	\$10,000.00
20	Q806 / Astro Digital CAI	\$257.50	\$5,150.00	\$515.00	\$10,300.00
20	H38 / SmartZone Operation	\$750.00	\$15,000.00	\$1,500.00	\$30,000.00
			\$0.00		\$0.00
20	Q361 / P25 9600 Baud Trunking	\$150.00	\$3,000.00	\$300.00	\$6,000.00
20	QA01767 / P25 Radio Authentication	\$50.00	\$1,000.00	\$100.00	\$2,000.00
20	QA01648 / Advanced System Key - Hardware	\$2.50	\$50.00	\$5.00	\$100.00
20	Q393 / Intrinsically Sale Battery FM Approved	\$47.50	\$950.00	\$95.00	\$1,900.00
20	SVC03SVC0105D / programming / MKE	\$59.00	\$1,180.00	\$59.00	\$1,180.00
20	SVC03SVC0105D / programming / WAUK	\$59.00	\$1,180.00	\$59.00	\$1,180.00
20	Motorola Promo Pricing Through June 15, 2014	-\$500.00	(\$10,000.00)	\$0.00	\$0.00
20	NNTN8203ABLK XE Mic - Black	\$268.00	\$5,360.00	\$335.00	\$6,700.00
	NNTN4065 / Remote Speaker Mic w/ Vol Cntrl	\$77.60	\$0.00	\$97.00	\$0.00
	WPLN7080 / Single Unit Charger	\$100.00	\$0.00	\$125.00	\$0.00
	NNTN7065B / Multi Unit Charger No Display	\$630.40	\$0.00	\$788.00	\$0.00
	NNTN7624B / Vehicular Charger	\$312.00	\$0.00	\$390.00	\$0.00

Attachment: FD Baycom Purchase Agreement Motorola APX Combined Proposal 06032014 (2241 : Advance purchase of Fire and Police radios)

	NNTN7036 / Spare NiMH IS/FM Approved Battery	\$113.60	\$0.00	\$142.00	\$0.00
50	H98UCF9PW6AN / APX6000 Portable Radio	\$1,100.00	\$55,000.00	\$2,200.00	\$110,000.00
50	Q806 / Astro Digital CAI	\$257.50	\$12,875.00	\$515.00	\$25,750.00
50	H38 / SmartZone Operation	\$600.00	\$30,000.00	\$1,200.00	\$60,000.00
			\$0.00		\$0.00
50	Q361 / P25 9600 Baud Trunking	\$150.00	\$7,500.00	\$300.00	\$15,000.00
50	QA02006 / XE Rugged Radio	\$400.00	\$20,000.00	\$800.00	\$40,000.00
50	QA01767 / P25 Radio Authentication	\$50.00	\$2,500.00	\$100.00	\$5,000.00
50	QA01648 / Advanced System Key - Hardware	\$2.50	\$125.00	\$5.00	\$250.00
50	Motorola Promo Pricing through June 15, 2014	-\$500.00	(\$25,000.00)	\$0.00	\$0.00
50	NNTN8203ABLK / XE Remote Spkr Mic - FM - Black	\$268.00	\$13,400.00	\$335.00	\$16,750.00
50	SVC03SVC0105D / programming / MKE	\$59.00	\$2,950.00	\$59.00	\$2,950.00
50	SVC03SVC0105D / programming / WAUK	\$59.00	\$2,950.00	\$59.00	\$2,950.00
	NNTN4065 / Remote Speaker Mic with Vol Cntrl	\$77.60	\$0.00	\$97.00	\$0.00
8	NNTN7624B / Vehicular Charger	\$312.00	\$2,496.00	\$390.00	\$3,120.00
	WPLN7080 / Single Unit Charger	\$100.00	\$0.00	\$125.00	\$0.00
7	NNTN7065B / Multi Unit Charger No Display	\$630.40	\$4,412.80	\$788.00	\$5,516.00
40	NNTN8092 / Spare FM/CSA Battery	\$112.00	\$4,480.00	\$142.00	\$5,680.00
5	M25URS9PW1 N / Motorola APX6500 Mobile Radio	\$949.50	\$4,747.50	\$1,899.00	\$9,495.00
5	G806 / Astro Digital CAI	\$257.50	\$1,287.50	\$515.00	\$2,575.00
5	G51 / SmartZone Operation	\$600.00	\$3,000.00	\$1,200.00	\$6,000.00
5	G361 / P25 Trunking Sftwr	\$150.00	\$750.00	\$300.00	\$1,500.00
5	G67 / Remote Mount Configuration	\$148.50	\$742.50	\$297.00	\$1,485.00
5	G442 / O5 Control head	\$216.00	\$1,080.00	\$432.00	\$2,160.00
5	G444 / Control Head Sftwr		\$0.00		\$0.00
5	G335 / Unity Gain Antenna	\$7.00	\$35.00	\$14.00	\$70.00
5	W22 / Palm Microphone	\$36.00	\$180.00	\$72.00	\$360.00
5	W432 / 13W Auxiliary Speaker	\$35.75	\$178.75	\$71.50	\$357.50
5	QA001648 / Advanced System Key	\$2.50	\$12.50	\$5.00	\$25.00
5	GA01767 / P25 Radio Authentication	\$50.00	\$250.00	\$100.00	\$500.00
5	G610 / 10 Meter Control Cable	\$12.50	\$62.50	\$25.00	\$125.00
5	SVC03SVC0123D / programming / MKE	\$59.00	\$295.00	\$59.00	\$295.00
5	SVC03SVC0123D / programming / WAUK	\$59.00	\$295.00	\$59.00	\$295.00
5	SVC03SVC0123D / Installation at Tosa FD	\$578.10	\$2,890.50	\$578.10	\$2,890.50
5	Motorola Promo Pricing through June 15, 2014	-\$500.00	(\$2,500.00)	\$0.00	\$0.00
3	M25URS9PW1 N / Motorola APX6500 Mobile Radio	\$949.50	\$2,848.50	\$1,899.00	\$5,697.00
3	G806 / Astro Digital CAI	\$257.50	\$772.50	\$515.00	\$1,545.00
3	G51 / SmartZone Operation	\$600.00	\$1,800.00	\$1,200.00	\$3,600.00
3	G361 / P25 Trunking Sftwr	\$150.00	\$450.00	\$300.00	\$900.00
3	G67 / Remote Mount Configuration	\$148.50	\$445.50	\$297.00	\$891.00
3	G442 / O5 Control head	\$216.00	\$648.00	\$432.00	\$1,296.00
3	G444 / Control Head Sftwr		\$0.00	\$0.00	\$0.00
3	G335 / Unity Gain Antenna	\$7.00	\$21.00	\$14.00	\$42.00
6	W22 / Palm Microphone	\$36.00	\$216.00	\$72.00	\$432.00
6	W432 / 13W Auxiliary Speaker	\$35.75	\$214.50	\$71.50	\$429.00
3	QA001648 / Advanced System Key	\$2.50	\$7.50	\$5.00	\$15.00
3	GA01767 / P25 Radio Authentication	\$50.00	\$150.00	\$100.00	\$300.00
3	G610 / 10 Meter Control Cable	\$12.50	\$37.50	\$25.00	\$75.00
3	G609 / 50 Foot Remote Head Cable	\$17.50	\$52.50	\$35.00	\$105.00
3	GA00092 / APX 6500 Dual Control Head Hardware	\$456.00	\$1,368.00	\$570.00	\$1,710.00
3	SVC03SVC0123D / programming / MKE	\$59.00	\$177.00	\$59.00	\$177.00
3	SVC03SVC0123D / programming / WAUK	\$59.00	\$177.00	\$59.00	\$177.00
3	SVC03SVC0123D / Installation at Tosa FD	\$578.10	\$1,734.30	\$578.10	\$1,734.30
3	Motorola Promo Pricing through June 15, 2014	-\$500.00	(\$1,500.00)	\$0.00	\$0.00

	EQUIPMENT	\$322,005.00		
	SHIPPING:	\$0.00		
	SALES TAX:	\$0.00		
	<b>PURCHASE</b>	<b>\$322,005.00</b>	<b>ACTUAL PRICE:</b>	<b>\$685,984.50</b>

Payment With Order: NET 10 Days  
 Quotation Good for 30 Days.

**Approved By:**  
 Your Signature Is An Agreement To Purchase And An Acceptance Of The Above Terms  
 All of the information listed on this proposal is confidential and proprietary information.  
**If You Have Any Questions Please Contact Dave Feiler at 262-989-1310 or 414-546-7625**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



Attachment: FD Baycom Purchase Agreement Motorola APX Combined Proposal 06032014 (2241 : Advance purchase of Fire and Police radios)



# SAVE UP TO \$850 ON APX RADIOS AND SOFTWARE OPTIONS

Accept no less – APX radios offer your first responders the best two-way audio communications, no matter how critical the situation. Now, take advantage of a special savings offer on APX radios and software.

- **Q2 2014 APX PROMO:** Save up to \$500 USD/\$550 CAD
  - H635VF compatible with any APX Portable<sup>1</sup> (excludes APX4000Li)
  - W635HC compatible with any APX Mobile<sup>2</sup> (excludes APX4500Li)
- **APX ENCRYPTION PROMO:** Save up to \$150 USD/\$165 CAD off
  - H635VE requires encryption option (Q629, H797, Q625, or Q15) to be ordered on portable<sup>3</sup>
  - W635HB requires encryption option (G843, W797, G625, or G851) to be ordered on mobile<sup>4</sup>
- **APX P25 OTAR/MULTIKEY PROMO:** Save up to \$200 USD/\$220 CAD off
  - H635VG requires P25 OTAR/Multikey option (Q498) to be ordered on portable<sup>5</sup>
  - W635HD requires P25 OTAR/Multikey option (G298) to be ordered on mobile<sup>6</sup>

<sup>1</sup> APX7000XE/7000/6000XE/6000/6000Li/4000/3000

<sup>2</sup> APX7500/7500 Console/6500/6500Li/4500

<sup>3</sup> APX7000XE/7000/6000XE/6000/6000Li/4000/3000

<sup>4</sup> APX7500/7500 Console/6500/6500Li/4500

<sup>5</sup> APX7000XE/7000/6000XE/6000/3000

<sup>6</sup> APX7500/7500 Console/6500

## ORDERING INSTRUCTIONS / PROMOTION GUIDELINES:

- Promotion applies to new orders booked to the factory between April 7, 2014 and May 31, 2014
- Order must book with a Yes Early and Yes Partial flag and be shippable by May 31, 2014
- Promotion option(s) must be included at the time of order to be eligible for the promotional discount
- Portable promotion options can be combined, e.g., H635VF+ H635VE+ H635VG = \$850 off per radio when required options are ordered
- Mobile promotion options can be combined, e.g., W635HC + W635HB + W635HD = \$850 off per radio when required options are ordered
- Promotion options can be taken in addition to the contract discounts
- Promotion cannot be combined with any other promotional offer or special pricing
- Promotion does not apply to existing backlog orders and one-liners
- Promotion does not apply to rebanding models or upgrades
- This offer is applicable to State and Local Government and Enterprise customers in the U.S. and Government and Enterprise customers in Canada
- Motorola Solutions, Inc. reserves the right to modify this promotion in whole or in part without prior notice. All decisions made by Motorola Solutions are final.

CITY OF WAUWATOSA  
MEMO



To: **Budget and Finance Committee**

From: **Derik Summerfield**

Date: **June 04, 2014**

Subject: **Memo from the Deputy Treasurer proposing an ordinance amendment to Section 9.04.020 of the Wauwatosa Municipal Code to create a pet licensing late fee amnesty period**

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### **A. Issue**

MADACC (Milwaukee Area Domestic Animal Control Commission), the intergovernmental commission that performs animal control and animal care/shelter services for the 19 Milwaukee County municipalities, is proposing a pet licensing late fee amnesty period. During this period, late fees would be temporarily waived for the month of July 2014 as an incentive for county residents to license their pets. To enact this amnesty period in the City of Wauwatosa, an ordinance amendment is required.

### **B. Background/Options**

The Deputy Treasurer serves as Wauwatosa's representative on the MADACC Board of Directors and Operations Committee. At the last Board of Director's meeting, MADACC proposed a licensing late fee amnesty period that would take place the month of July 2014. Increasing licensing compliance has always been a priority for MADACC. Currently, Milwaukee County licensing compliance is below 11%. Other communities have had some success with programs of this nature. July was chosen because it is a month that traditionally sees slower license sales so an increase would be measurable.

As an added incentive to the municipalities that participate, MADACC would offer residents of the municipalities discounted rabies shots for their pets. Additionally, there are other incentives offered by MADACC for Milwaukee County residents who have their pets licensed.

Pet licensing for the calendar year must be completed by March 31. Residents licensing their pet after March 31 are charged an additional late fee, with exceptions of new residents having to license their pets within 30 days of residency or new pets having to be licensed within 30 days of ownership. Current fee schedules are consistent amongst the 19 municipalities in Milwaukee County and are set in the consolidated fee schedule of the City of Wauwatosa. Fees on or before March 31 are \$12 for a spayed/neutered pet or \$24 for an unaltered pet. After March 31, the fees increase to \$18 and \$36, respectively.

MADACC and each municipality split licensing revenue 50/50, regardless of which entity collects the fee. Wauwatosa currently collects \$15,000 a year in pet licensing revenue. Additionally, Wauwatosa pays \$51,000 to MADACC in membership fees. Any initiative to increase licensing revenue not only has the potential increase licensing revenue for Wauwatosa, but also could potentially decrease Wauwatosa's membership fee.

The proposed change in the municipal ordinance would amend the subsection of the ordinance that addresses the penalty for the late payment of license fees to allow the City Finance Director or his or her

designee, likely the Deputy Treasurer, to declare the late fee amnesty period.

*Current section in Wauwatosa Municipal Code Section 9.04.020 (C) (4):*

4. There shall be a penalty added to the license fee for late payment of the license fees at a rate established by the city clerk.

*Proposed amendment to Wauwatosa Municipal Code Section 9.04.020 (C) (4):*

4. Penalties for late payment of license fee.

a. There shall be a penalty added to the license fee for late payment of the license fees at a rate established by the city clerk.

b. The Finance Director or his or her designee may from time to time declare periods of amnesty in which the penalties imposed under this subsection dog and cat license late fees may be waived. Such periods of amnesty and the terms thereof may be established upon a finding that they are likely to have the effect of increasing compliance with one or more provisions of 9.04.020. The Finance Director or his or her designee may promulgate rules and procedures to implement the provisions of this section.

#### **D. Recommendation**

Recommend amendment of the municipal code to allow greater latitude by the City of Wauwatosa finance officers to temporarily waive late fees. This will allow Wauwatosa to participate in these types of initiatives used to increase the percentage of licensed pets in the county. If this program is deemed successful, it is thought that there will be other future events of this nature, which further demonstrates the need for discretion by Wauwatosa finance officers to declare periods of amnesty.

CITY OF WAUWATOSA  
MEMO



To: **Budget and Finance Committee**

From: **Paulette Enders**

Date: **June 05, 2014**

Subject: **Continued discussion and memo from the Development Director regarding a proposal to change the amount of economic development grant money returned to Reserve "Class B" Liquor license applicants**

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**Issue**

Should the City of Wauwatosa reduce or eliminate the amount of money it rebates back to those businesses that receive an Economic Development Grant after receiving a Reserve “Class B” liquor license?

**Background**

This issue was discussed by the Legislation & Licensing Committee on February 25, 2014 and staff was directed to return to Committee with suggested recommendations. The issue was again discussed on April 29, 2014 and the Development Director was directed to compile an analysis of Reserve licenses over the last 10 years, including square footage, business name, and average revenue per year. Below is the analysis, excluding average revenue as that information has not been supplied to the City in a manner that would have relevance to the analysis.

<b>Business Name</b>	<b>Total Square Footage</b>	<b>Year of Initial Issue</b>
Applebees Neighborhood grill & bar	3234 SQ. FT.	2006
Arte LLC	1974 SQ. FT.	2013
Bel Air Cantina Tosa	7017 SQ. FT.	2012
Café Hollander	5718 SQ. FT.	2009
Camp Bar Inc.	6513 SQ. FT.	2014
Dave & Buster's	10179 SQ. FT.	2008
Friends of Hoyt Park & Pool INC	13802 SQ. FT.	2013
Highlands Café	1108 SQ. FT.	2012
Il Mito Enoteca	7652 SQ. FT.	2006
Innovative Frameworks LLC	3325 SQ. FT.	2013
Le Reve Patisserie & Café	1827 SQ. FT.	2010

Lowland 6 LLC (Café Bavaria)	3406 SQ. FT.	2013
North Avenue Grill	1086 SQ. FT.	2013
Pitch Baby Grand	5754 SQ. FT.	2012
The Ruby Tap	1878 SQ. FT.	2012
WB WI II, LLC (World of Beer)	2800 SQ. FT.	2014
<i>Out of Business</i>		
Flat Top Grill	1687 SQ. FT.	2008
Guadalupe Mexican Restaurant	3512 SQ. FT.	2006